



State of California
Employment Training Panel

Training Proposal for:
Alpha Research & Technology, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0252

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **Sacramento**

Analyst: J.Basquez

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - California: 66
 - Worldwide: 70
 - Number to be trained: 50
- Turnover Rate: 17%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$72,800
- In Kind Contribution: \$82,000
- Average Cost per Trainee: \$1,456
- Post Retention Wage: \$15.00
- Health Benefits: N/A
- Occupations to be Trained: Engineering Staff, Administrative Staff, Manufacturing Staff, Programming Staff, Managers
- Training Menu:
 - ☐ Business skills ☐ Literacy skills
 - ☐ Commercial skills ☒ Management skills
 - ☐ Computer skills ☒ Manufacturing skills
 - ☒ Cont. Improvement ☐ Other:
- Range of Hours: 8-100 Weighted Avg: 56
- Multiple Job Numbers: ☐ Yes ☒ No

- County(ies) Served: El Dorado
- Union Representation: ☐ Yes ☒ No
- Subcontractor: N/A
- Third Party Services: N/A

INTRODUCTION

Alpha Research & Technology Inc. (ART) is a woman owned, small business founded in 1993 and located in El Dorado Hills. The company is a system integrator providing survivable, rugged, mission critical airborne and airborne related systems. ART designs, manufactures, integrates, and supports innovative, high quality and cost effective airborne mission subsystems. ART products are currently serving on numerous government/military aircrafts.

ART is a small company competing against multi-billion dollar defense contractors (e.g. Rockwell Collins, Boeing) who operate mostly out-of-state and many times in areas with lower wage rates. In order for ART to survive and grow against increasing competition, it must continuously improve its processes and efficiency. Training will be one of the key activities to ensuring a continuation of improvement and growth.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.